EXPERIENCE FROM TESTING AI TOOLS FOR CONTRACT ANALYSIS

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PREREQUISITES FOR A CONTRACT REVIEW TOOL

- Minimum 80% accuracy of AI;

- Language agnostic – ability to work in different languages (including Japanese);

- Key functionalities:
  - Red-flagging risky contractual provisions;
  - Indicating missing clauses;
  - Providing suggestions for alternative clauses;
  - Text editor.

UX

- User friendly, easy to learn and deploy.

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TESTED OR DEMOED TOOLS

LegalSifter

eBREVIA
intelligent contract analytics

Luminance

LATERAL

GENIE AI

{ LawGeex }

ThoughtRiver
Contract decisions simplified.

Summize

Seal
A DocuSign Company

della ai

kira

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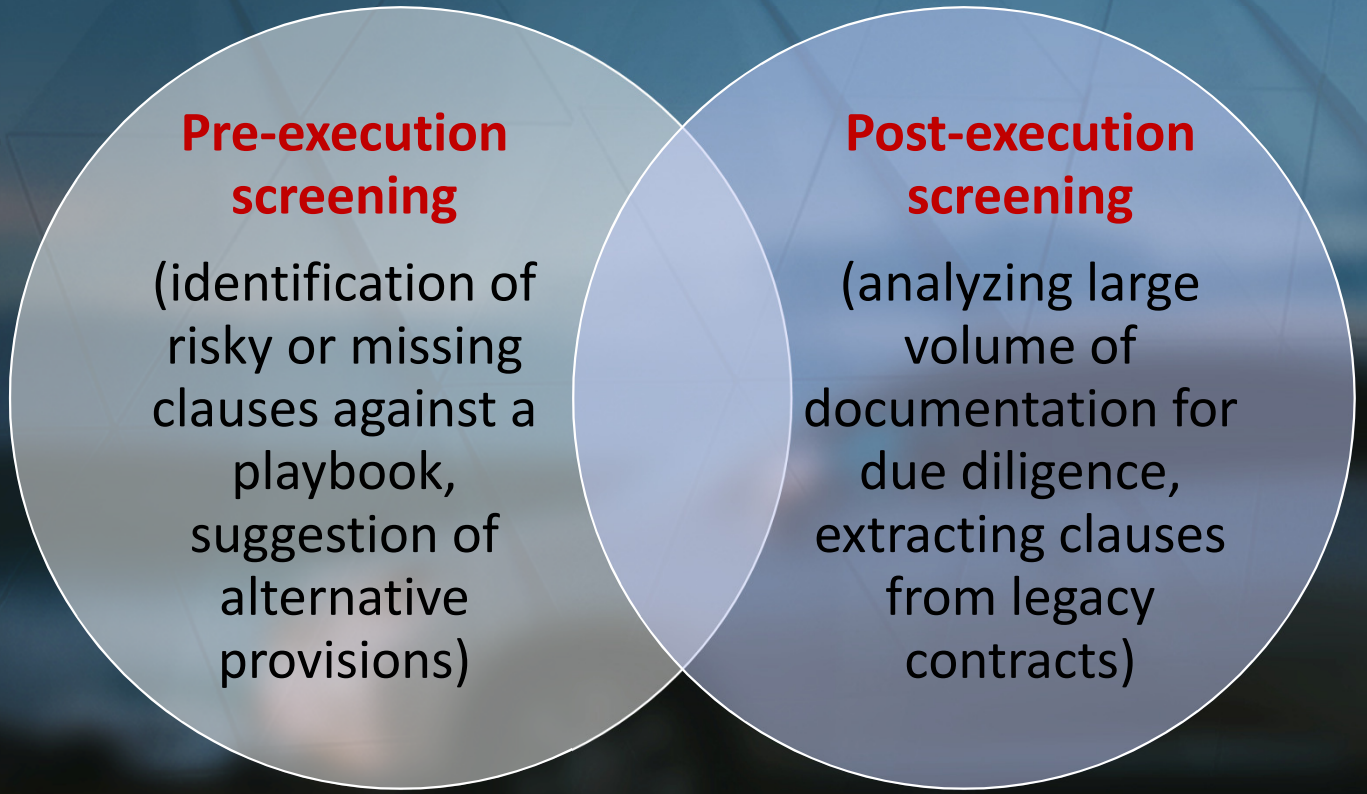
LESSONS LEARNED

CATEGORIES OF CONTRACT REVIEW TOOLS



LESSONS LEARNED

BUILDING A PLAYBOOK

- Most AI – powered tools for contract review require creating a **playbook of standard contractual clauses** before the implementation;
- **Some tools can build a playbook more automatically**, based on an uploaded set of legacy contracts;
- **Embeding a playbook** into a contract review tool may be done **by the vendor** (additional cost of implementation) or **by the user** (additional workload for the organization);

LESSONS LEARNED

LAGUAGE CAPABILITIES

- **Language agnostic tool does mean the same efficiency and accuracy in every language**;
- Multilingual tools have **pre-trained models in a few languages** (usually English, French, Spanish and German);
- In case of less frequently used languages (such as Eastern European), **user may „teach" the software new language models;**
- **Necessity to train the software by a user is an additional workload** for the organization;
- **Language is still a main constraint** for the implementation of contract analysis tools **in Central Eastern Europe.**

LESSONS LEARNED

- Suitable for pre-execution contract review;
- High accuracy of the AI model – approx. 90%;
- In spite that the user interface may seem obsolete at first glance, the software is very user friendly; the time necessary to learn how to use the software is short – between 0,5 hour to 4 hours;
- Reasonable price (329$ per user/month);
- Legal Sifter may be easily customized to local legislation. Users can change help texts (comments to recognized concepts) on their own;
- Legal Sifter is not only a solution for internal use, but also may be offered to law firm's clients.

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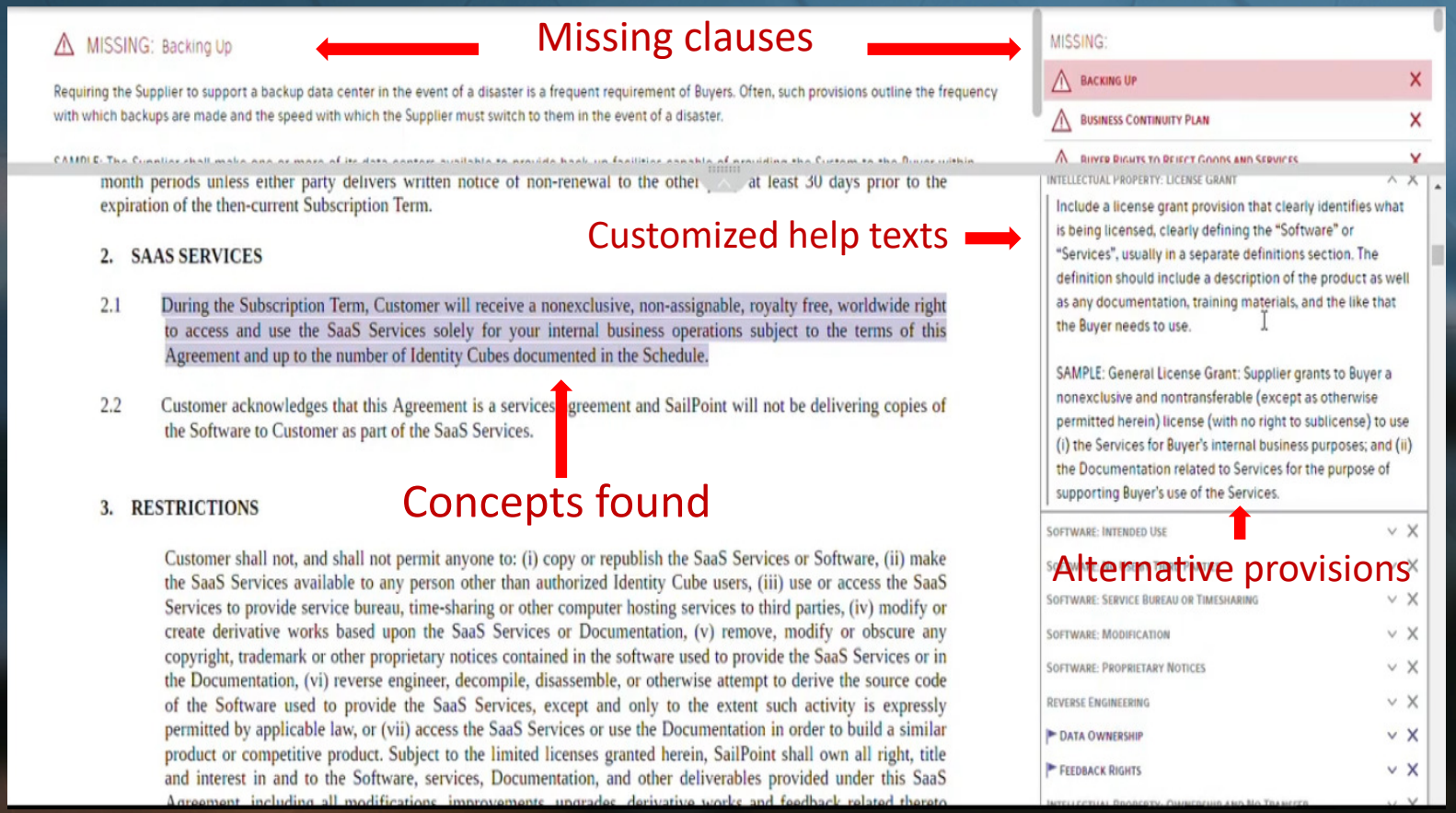
KEY FUNCTIONALITIES

- Identification of concepts in contracts, indicating missing claues.



LESSONS LEARNED

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LESSONS LEARNED

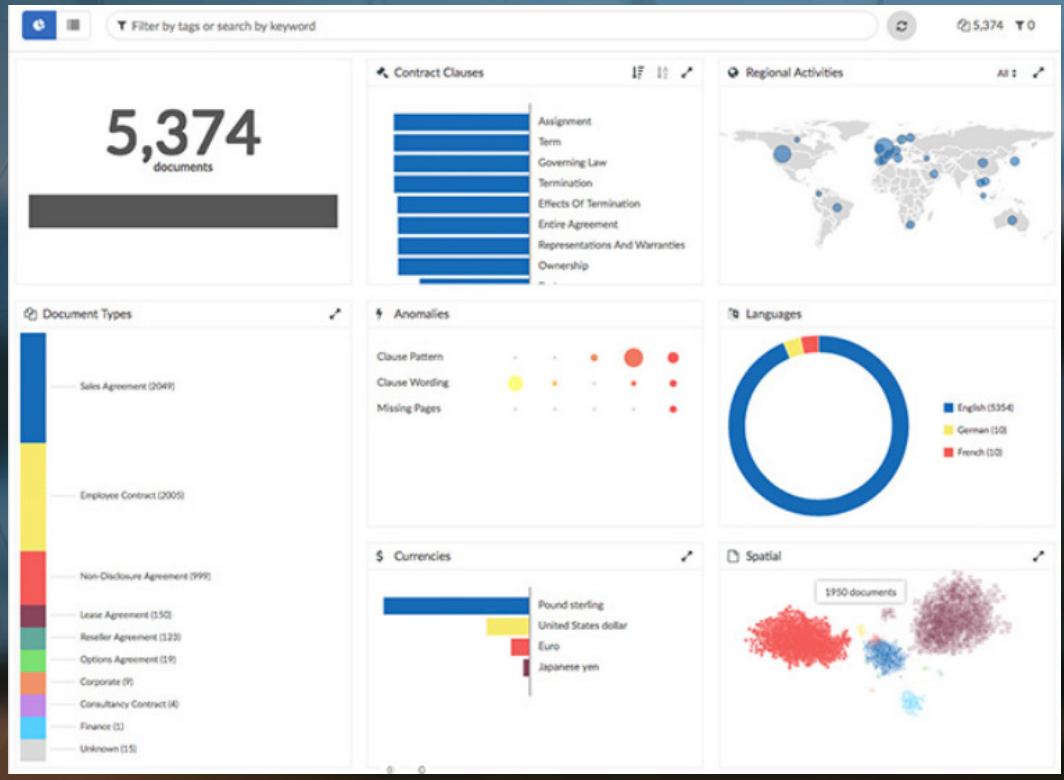
Luminance

- Suitable solution for post-execution contract review (due diligence, legacy contracts analysis etc.);
- In case of the review of large volume of documentation, time savings are significant;
- Language agnostic tool, capable to analyze documents in different languages, including Polish (after training Polish language models);
- Machine Learning algorithms are very powerful and training new concepts is quite fast (approx. 10 examples are enough train a new concept);

LESSONS LEARNED

INTERESINTG FUNCTIONALITIES

- Dashboards showing overview of the details of a contract portfolio.



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OTHER USEFUL FUNCTIONALITIES

LESSONS LEARNED

- Contract review tool as a **MS Word add-in;**
- **Automated risk scoring**;
- Contract review using **questions and answers**;
- **Exporting key data to MS Excel**;
- Useful **clause recommendations;**
- **Integration with contract lifecycle management systems** or contract repositorie;
- Contract review software as an **internal collaboration platform for contract review**.

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LESSONS LEARNED

POTENTIAL ADVANTAGES

- **Significant time efficiency**: from approx. 30% (pre-screening) to 70% (due diligence) acceleration of the review of contracts;

- Contract review tools **may be used by non-lawyers** in case of review of low value contracts;

- Enhanced use of internal playbooks **strengthen compliance** in the organization.

THANK YOU FOR YOUR ATTENTION!

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