

Case study: how a Polish law firm has increased billable hours by more than 25%

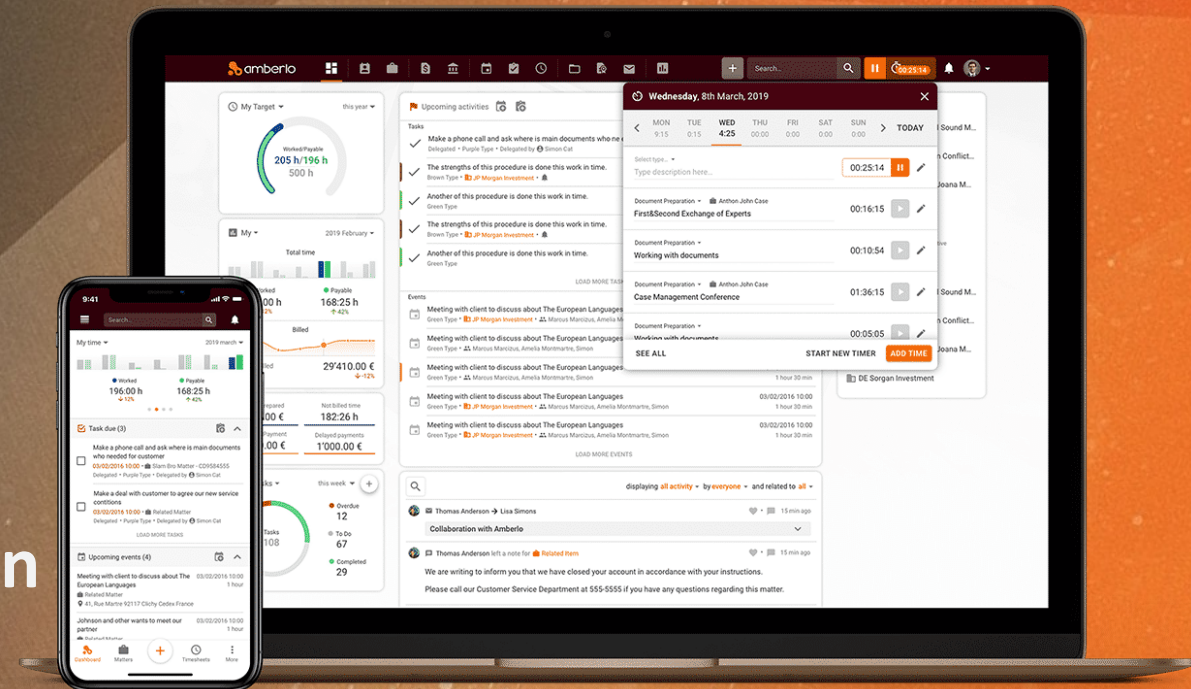
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LegalTech Polska Meetup

About Amberlo

All-in-one cloud-based legal case management software used by lawyers from more than 20 countries.

- CRM
- Case Management
- Team calendar and task management
- Time and expense tracking
- Billing
- Document management & automation
- Email management



Our mission

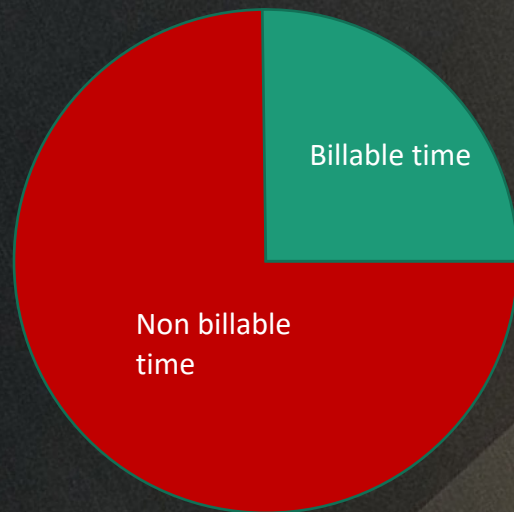
We are helping law firms to transform into high-performance digital organizations



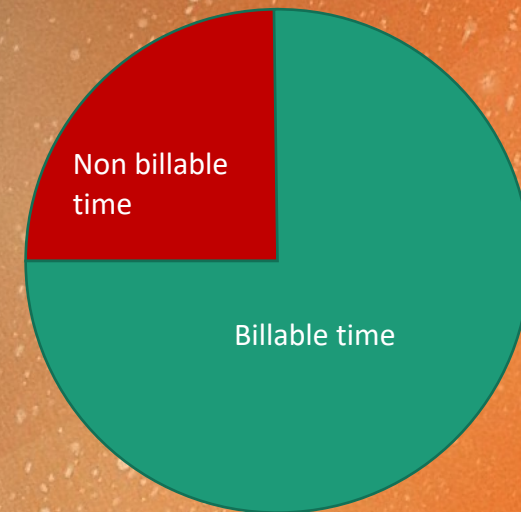
Why transform?

...because many lawyers are not very efficient!

Lawyers are paid for 2 hours per day!*
(25% utilization)



**While other industries have
50-85% utilization!**



How to improve efficiency?

- Improve planning and execution.
- Manage information more efficiently.
- Automate repetitive tasks.
- Improve information overview.

*Most efficient way is through
technology implementation*

70 years modern IT history

- 1948 – first software program created.
- 1950 – 1960 modern programming languages appear.
- 1966 – Apollo mission uses operating system and software.
- 1975 – microcomputers invented.
- 1993 – internet created.
- 2006 – term “Cloud computing” used for the very first time.
- 2018 – 73% business are using cloud solutions.

Over 70 years GDP created per hour in G7 countries increased 2.5 times!



How Kancelaria Radcy Prawnego Monika Macura has increased billable hours by more than 25%

The challenge

- Tasks distributed via email – hard to prioritize and track progress.
- Each employee was tracking time in a separate Excel file.
- Reporting done once per month, resulting in some hours lost.
- Invoices to clients issued manually - a process taking the whole day.

The solution

- Amberlo was chosen because it was very intuitive.
- The start was very quick and easy.
- The team was productive from day one.
- Amberlo has automated planning, task management, time tracking and billing processes.

The implementation effect

- More tasks are completed in time.
- Employees log time the same day resulting in less hours lost.
- Team calendar is filled with planned client activities.
- Working process can be tracked at any time. No need to wait for reports.
- Invoices are created automatically.
- Saved time is spent for providing services to the clients.
- The firm's earnings have increased by at least 25%.

Amberlo presentation

From client intake to the final invoice in less than 5 minutes!



THANK YOU FOR YOUR ATTENTION

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